Authorisation process in the AIFC:





01.

WHAT IS AUTHORISATION



- In order to conduct financial or ancillary services in or from the AIFC, firms need to obtain a licence from the AFSA.
- The authorisation process enables the AFSA to identify, prevent significant misconduct or harm from occurring and to ensure that firms and individuals meet threshold conditions before a firm carries out financial or ancillary services from the AIFC.



DECIDE WHAT TYPE OF BUSINESS YOU WANT TO CARRY OUT

2.1. Authorisation

Licences granted by the AFSA specify the type and scope of financial or ancillary services that a firm is permitted to conduct. The types of services authorised by AFSA are as following:

| Regulated Activities | | |
|---|--|--|
| Investments | Banking | Insurance |
| Dealing in Investments as Principal; Dealing in Investments as Agent; Operating a Multilateral Trading Facility; Operating an Organised Trading Facility; Managing Investments; Managing a Collective Investment Scheme; Advising on Investments; Arranging Deals in Investments | - Providing Credit; - Advising on a Credit Facility; - Arranging a Credit Facility; - Providing Money Services; - Opening and Operating Bank Accounts; - Operation of a Payment System | - Insurance Intermediation; - Effecting Contracts of Insurance; - Carrying on Contracts of Insurance; - Insurance Management |
| Funds | Islamic Finance | Custody |
| Providing Trust Services; Providing Fund Administration; | Islamic BankingBusiness;Providing Islamic | - Providing Custody; - Arranging Custody General |

| - Acting as the Trustee of | Financing; | - Operating a |
|----------------------------|--------------------|-----------------------|
| a Fund; | - Takaful Business | Representative Office |
| - Managing a Restricted | | |
| Profit-Sharing Investment | | |
| Account | | |

| Market Activities | Ancillary Services |
|--|---|
| Operating an Exchange; Operating a Clearing House; Operating a Private E-currency Trading Facility; Operating a Loan Crowdfunding Platform; Operating an Investment Crowdfunding Platform; Operating a Private Financing Platform | Providing Legal Services; Providing Audit Services; Providing Accountancy Services; Providing Consulting Services; Providing Credit Rating Services |

2.2. Recognition

AFSA also deals with the recognition of brokers and dealers, market institutions and fund managers located outside of the AIFC. Recognition will enable financial market infrastructures (investment exchanges and clearing and settlement institutions) and qualified potential market participants (brokers and dealers, fund managers) to be recognised to carry out their activities in the AIFC without having to establish a physical presence.

| Recognition | |
|---|---|
| Recognised Non-AIFC Members (RNAM) - market participants, such as brokers and dealers | RNAM status permits a RNAM to access the facilities of the Authorised Investment Exchange or Authorised Clearing House within the AIFC without exceeding the scope of the activities it is authorised to carry on by its home regulator |

| Recognised Non-AIFC Market Institutions (RNAMI) – authorised market institutions, like an exchange, clearing house or alternative trading system | RNAMI may apply to AFSA and must meet the recognition criteria that are set out in the AIFC Recognition Rules | |
|--|---|--|
| Foreign Fund Manager – fund manager authorised and regulated in other jurisdiction | | |

03.

OVERVIEW OF AUTHORISATION/ RECOGNITION PROCESS

01

Preliminary meeting/call Informal feedback 04

In-Principle Approval Authorisations Committee decision to approve/reject the application 05

Fulfilling In-Principle Conditions In case Authorisation Committee Members set conditions for authorisation/recognition

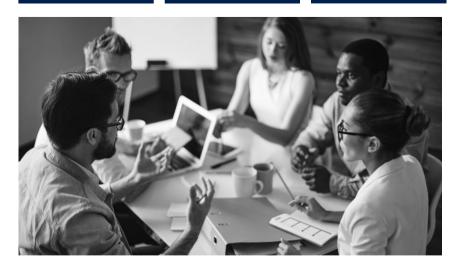
02

Draft application Initial feedback

03

Formal application Further meetings, calls, feedback, refinement of various aspects of applicati 06

Obtain a Licence/ Recognition



04.

ESSENTIAL STEPS TO BECOME AUTHORISED

- 1. Contact AIFC Business Connect to Understand the value proposition of the AIFC for your business (please refer to 5. Contact us below);
- 2. Decide what type of business you want to carry out and check which Regulated Activities, Market Activities or Ancillary Services you will need to apply for (see section 2. Authorisation above);
- 3. Determine minimum regulatory capital requirements (if any);

All applicants for Regulated or Market Activities are required to demonstrate a sound initial capital base and funding and to meet the relevant prudential requirements of the AFSA Rules, on an on-going basis. This may include holding sufficient capital to cover expenses on a zero-revenue basis. Inevitably, start-up entities face greater financial risks as they seek to establish and grow a new business.

In addition to the risks associated with the financial viability of the startup entity, attention should be given to the clarity and the verifiable source of the initial capital funding. Start-up entities may be required to disclose the source of their funds and the history of those funds for at least the previous 12 months (see the table with Base Capital Requirements (BCR) below):

| | | DOD 111 (11 | DOD 11.14 |
|-------------|---|---|---|
| Category | Type of activity | BCR valid until 1 November 2023 | BCR valid from 1 November 2023 |
| | Bank | USD 5 million | USD 10 million |
| | Credit Provider | USD 500 000 | USD 2 million |
| | Authorised Firm Providing Money Services | USD 200,000 | USD 200,000 |
| Banking | Authorised Firm Arranging Credit Facility, Authorised Firm Advising on Credit Facility | USD 5,000 | USD 10,000 |
| Inquirance | Insurer | USD 1.5 million – USD 5 million | USD 7,000- 13,000 |
| Insurance | Insurance Intermediary, Insurance Manager | USD 5,000 - 7,000 | USD 50,000 - USD 500,000 |
| Investments | Dealing In Investments as Principal | USD 50,000 - USD 500,000 | USD 50,000 |
| | Dealing In Investments As Agent | USD 50,000 | USD 150,000 |
| | Operating a Multilateral Trading Facility | an amount equal to 12 months' operational expenses | an amount equal to 12 months' operational expenses |
| | Operating an Organised Trading Facility | an amount equal to 12 months' operational expenses | an amount equal to 12 months' operational expenses |
| | Managing Investments | USD 150,000 | USD 50,000 - USD 500,000 |
| | Managing A Collective Investment Scheme | USD 50,000 - USD 500,000 | USD 500,000 |
| | Providing Custody Services | USD 50,000 | USD 10,000 |
| | Managing A Collective Investment Scheme, which is a Non-Exempt Fund | USD 150,000 | USD 200,000 |

| | Managing A Collective Investment Scheme, which is a Self-managed Fund and has an appointed Eligible Custodian, unless the appointment of an Eligible Custodian is not required due to the nature of the Fund and the type of assets which it holds | USD 300,000 | USD 10,000 |
|---------|--|---|----------------|
| | Islamic Bank | USD 5 million | USD 10 million |
| | Islamic Broker Dealer | USD 2 million | USD 2 million |
| | Managing Profit-Sharing Investment Accounts | USD 200,000 | USD 200,000 |
| Islamic | Islamic Financing Company | USD 100, 000 if only own fund used and USD 500,000 if not only own fund used | USD 2 million |
| | Takaful Operator | USD 1.5 million – USD 5 million | USD 7 million |

4. Determine your senior management team — who will be a part of the senior management team and who will fulfill the mandatory positions.

An applicant for Regulated or Market Activities must make separate applications for each individual it wishes to become approved.

Applicants will only be authorised if the AFSA is satisfied that the proposed individuals are fit and proper, and that the functions of their role will be conducted and managed in a sound and prudent manner.

5. Familiarize with applicable AIFC Rules and Regulations and be prepared to show how you will comply with them (see the table with rules for each area below):

| Authorisation | Financial Services Framework Regulations General Rules |
|--------------------------------|--|
| Recognised Non-AIFC Members | Recognition Rules |
| Funds | Collective Investment Scheme Rules |
| Prudential Requirements | Prudential Rules for Investment Firms Prudential Rules for Insurance Intermediaries Banking Business Prudential Rules Islamic Banking Prudential Rules |
| Market Members | Market Rules Authorised Market Institutions Rules |
| Islamic Finance | Islamic Finance Rules Islamic Banking Prudential Rules |
| Trading Facilities | Multilateral and Organised Trading Facilities Rules |
| FinTech | FinTech Rules |
| Representative Office | Representative Office Rules |
| Fees | Fees Rules |

6. Determine what type of information is required for your application – it will facilitate and expedite the application process if applicants cover the following areas within their submission:

| Strategy and rationale for establishing in the AIFC | this will include business activities, target markets, financial products, details of your existing and proposed clients and an analysis of your competition |
|--|--|
| Organisational structure | this will include proposed legal structure, and its relationship with other Group entities and other regulators of the Group |
| Corporate Governance in terms of management structure and organisation | this will include Board and senior management structure, main committees and an organogram of your corporate structure |
| Human and Capital resources | this will include human and capital resources, premises and any outsourcing arrangements |
| Control environment | this will include risk management, compliance and internal audit |
| Financial projections for three years | this will include assumptions, budgets, financial resources and minimum regulatory capital requirements |

7. See useful resources:

- Application for Licence forms https://afsa.aifc.kz/forms_n/
- Authorisation guides and guidelines https://afsa.aifc.kz/guides/
- Guide on Anti-Money Laundering controls and systems https://afsa.aifc.kz/files/legals/321/file/aml-guidance-eng.pdf
- Guides on internal controls (compliance, risk management, AML, conflicts of interest, business continuity) – https://afsa.aifc.kz/guides/
- Guide on Fintess and Propriety https://afsa.orderly.kz/articles/regulatory-guidance-on-fitness-

and-propriety

05. CONTACT US

Please feel free to contact AIFCA Business Connect Ltd. (ABC) team for setting up an initial meeting and become familiar with AIFC value proposition:

- ARC contacts:

55/17 Mangilik El ave., C3.2, 010000, Nur-Sultan, Republic of Kazakhstan

Call-Center: +7 7172 61 37 43, 8 800 080 08 01

E-mail: bcs@aifc.kz, asbd@aifc.kz, rsbd@aifc.kz

Please contact the AFSA to apply for authorisation or if you require further information:

- AFSA contacts:

55/17 Mangilik Yel Avenue, building C-3.2, Nur-Sultan, Kazakhstan

Call-Center: +7 7172 91 90 01, 8 800 080 08 01

E-mail: authorisation@afsa.kz – authorisation of Regulated Firms and Market Institutions, recognition

registration@afsa.kz – authorisation of Ancillary Service Providers



